

Course Outline for:
Florida Real Estate Broker Pre License Course

(72 total hours – 50-minute hours)

- ◆ Becoming a Licensed Real Estate Broker
- ◆ Opening A Real Estate Office
- ◆ Owning, Managing, and Supervising a Real Estate Office
- ◆ Escrow Management
- ◆ Office Inspections and the Disciplinary Process
- ◆ Overview of Real Estate Valuation
- ◆ Sales Comparison, Cost Depreciation, and Income Approaches
- ◆ Comparative Market Analysis
- ◆ Basic Business Appraisal
- ◆ Brokerage Relationships
- ◆ Contracts
- ◆ Financing Real Estate
- ◆ Closing Real Estate Transactions
- ◆ Federal Income Tax Laws Affecting Real Estate
- ◆ Investment Real Estate
- ◆ Zoning and Planning, Subdividing of Land, and Special Issues
- ◆ Environmental Concerns Affecting Real Estate Transactions
- ◆ Property Management
- ◆ Practice Exam
- ◆ Instructions for Final Exam

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